



Orders in, goods out, fewer hands on the keyboard

NeodyAI for Wholesale & distribution · Buying, stocking and shipping goods to other businesses

Where the time goes in distribution



Orders arrive as PDFs

Customer orders come by email and PDF and are retyped into the system.



Freight overcharges slip through

Carrier invoices are paid without being checked against the quote.



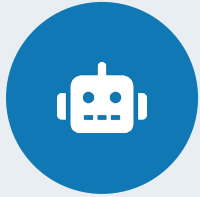
“Where is my order?”

Customer service spends the day looking up shipments and returns.

NeodyAI takes on this work with AI that prepares, checks and chases, while your people decide.



AI does the work. Your team stays in control.



AI does the work

Reads documents, checks them against your rules, drafts and follows up across the systems you already use.



Your people decide

It runs beside your team first. Autonomy is earned on measured agreement, and taken back automatically when quality drops.



Your data stays protected

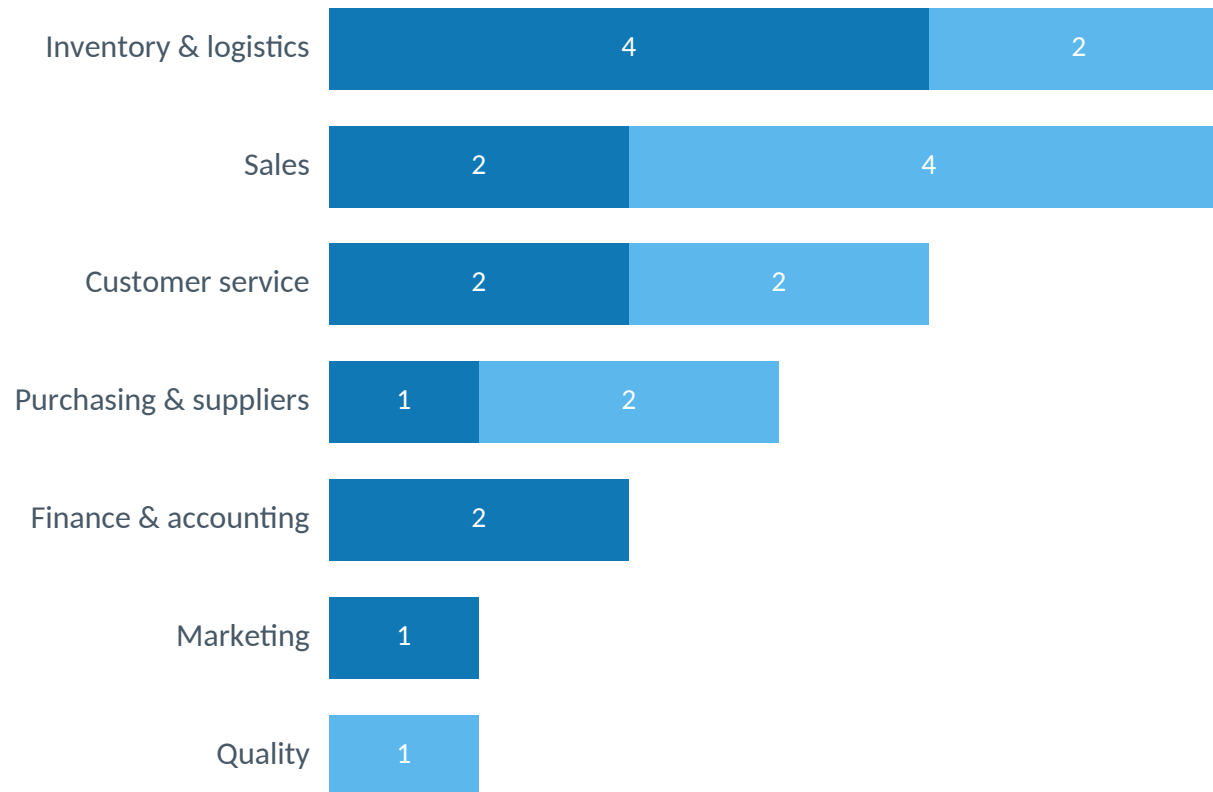
Sensitive fields are protected before any model sees them, and every action is on the record.



23 use cases for distribution

Use cases by department

■ Made for distribution ■ Also applies



12

made for distribution

6

high value at low or medium effort

6

ready to run or start from a template

Every use case is on a card in the appendix.

Where we'd start



FINANCE & ACCOUNTING

Freight invoice audit

Carrier invoices checked against rates, accessorials and the shipment; overcharges disputed.

[Intake & extract](#) → [Validate](#) → [Consolidate](#)

Value high · effort medium · Guide



INVENTORY & LOGISTICS

Reorder points & safety stock

Reorder points set from real demand and lead times, reviewed monthly.

[Analyse history](#) → [Recommend & optimise](#)

Value high · effort medium · Guide



SALES

Order entry from email & PDF

Orders that arrive as emails, PDFs or photos keyed into the system, with anything unclear queried.

[Intake & extract](#) → [Validate](#) → [Execute](#)

Value high · effort medium · Guide



The work AI takes on



13

Intake & extract

Reads emails, PDFs and forms



10

Validate

Checks documents and data against your rules



7

Consolidate

Pulls sources together and matches them



5

Follow up

Chases people until the gap is closed



5

Recommend & optimise

Suggests the better option, with reasons



4

Analyse history

Finds patterns in past activity



Your sensitive data stays protected

Sensitive data these use cases touch



Business confidential

2



Personal information

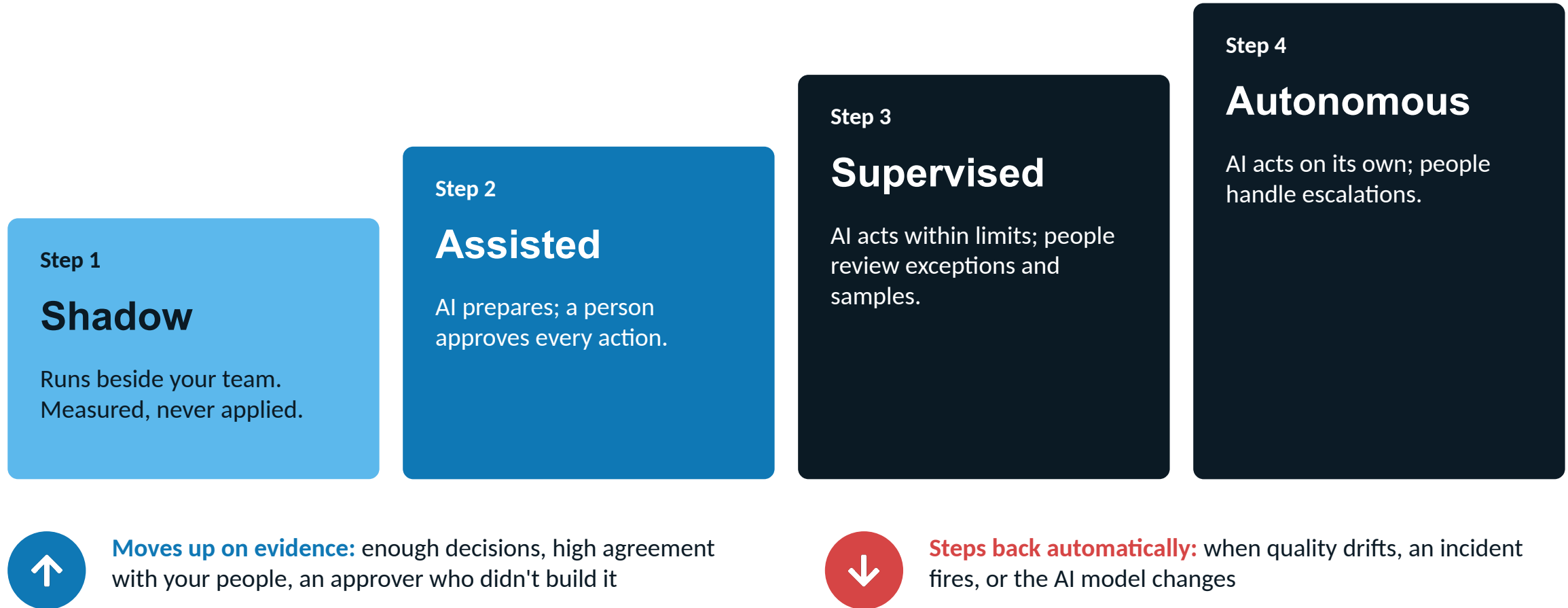
1

Rules they fall under

ISO 9001 / IATF 16949 · 1



Your team approves until the AI has earned more



Works with the systems you already use



Email

16 use cases



ERP

9 use cases



Shared files

6 use cases



Warehouse & shipping

6 use cases



Accounting system

3 use cases



Point of sale

3 use cases



CRM

2 use cases



E-commerce

2 use cases



How to get started



01

Try the free workflows

Run sample processes free, including one on protected sample data



02

Pick your first use case

We'd suggest Freight invoice audit, or the pain that costs you most



03

Run it beside your team

Nothing is applied until your people agree with its work



04

Add the next one

The second use case is faster: connections and approvals already exist

Use cases made for distribution (1 of 2)

INVENTORY & LOGISTICS

Low risk

Reorder points & safety stock

Reorder points set from real demand and lead times, reviewed monthly.

[Analyse history](#) → [Recommend & optimise](#)

Value high · effort medium · Guide

INVENTORY & LOGISTICS

Medium risk

Freight quotes & shipping

Freight quotes for long or heavy items gathered from carriers, the best option picked, pickup booked, and the customer sent tracking.

[Consolidate](#) → [Recommend & optimise](#) → [Follow up](#)

Value medium · effort medium · Guide

INVENTORY & LOGISTICS

Medium risk

Shipment exceptions

Late, damaged or stuck shipments spotted early; customers and carriers contacted.

[Monitor & alert](#) → [Follow up](#)

Value medium · effort medium · Guide

INVENTORY & LOGISTICS

Low risk

Shipping & customs documents

Commercial invoices, packing lists and certificates checked before the shipment leaves.

[Intake & extract](#) → [Validate](#)

Value medium · effort medium · Guide

SALES

Medium risk

Order entry from email & PDF

Orders that arrive as emails, PDFs or photos keyed into the system, with anything unclear queried.

[Intake & extract](#) → [Validate](#) → [Execute](#)

Value high · effort medium · Guide

SALES

Low risk

PO acknowledgement

Customer purchase orders checked against the quote (price, quantity, date) and acknowledged.

[Intake & extract](#) → [Validate](#) → [Draft](#)

Value medium · effort medium · Template ready



Use cases made for distribution (2 of 2)

CUSTOMER SERVICE

Medium risk

“Where is my order?”

Order and delivery status answered from the order and carrier systems, on email or chat.

Answer → Converse

Value medium · effort medium · Guide

CUSTOMER SERVICE

Medium risk

Returns & RMAs

Return requests checked against the policy and warranty, approved or routed, and the RMA issued.

Intake & extract → Validate → Route → Execute

Value medium · effort medium · Guide

PURCHASING & SUPPLIERS

Low risk

Supplier quote comparison

Quotes from several suppliers read and compared like for like, with a recommendation.

Intake & extract → Consolidate → Recommend & optimise

Value medium · effort medium · Guide

FINANCE & ACCOUNTING

Low risk

Freight invoice audit

Carrier invoices checked against rates, accessorials and the shipment; overcharges disputed.

Intake & extract → Validate → Consolidate

Value high · effort medium · Guide

FINANCE & ACCOUNTING

Low risk

Sales-tax filing prep

Taxable sales by jurisdiction pulled together and checked before filing.

Consolidate → Validate

Value medium · effort medium · Guide

MARKETING

Low risk

Product descriptions & listings

Product listings written and translated from supplier data sheets, in your house style.

Intake & extract → Draft → Translate

Value medium · effort low · Guide



Also applies, from other industries (1 of 2)

INVENTORY & LOGISTICS

Low risk

Proof-of-delivery matching

PODs read and matched to loads and invoices so billing isn't held up.

[Intake & extract](#) → [Consolidate](#)

Value medium · effort medium · Guide

INVENTORY & LOGISTICS

Low risk

Reorder suggestions

What to reorder, how much and from whom, from sales and stock.

[Analyse history](#) → [Recommend & optimise](#)

Value medium · effort medium · Template ready

SALES

Medium risk

Custom quote intake (specs & drawings)

Quote requests from the web form, email or a drawing read into one spec (diameter, pitch, thickness, material, length, ends); anything missing is asked for before it reaches the estimator.

[Intake & extract](#) → [Validate](#) → [Follow up](#)

Value high · effort low · Guide

SALES

Medium risk

RFQ response

Customer RFQs read, matched to past jobs and prices, and a quote drafted for review.

[Intake & extract](#) → [Consolidate](#) → [Draft](#)

Value high · effort medium · Template ready

SALES

Low risk

Lead-time quotes

Realistic delivery dates quoted from current load and material availability.

[Consolidate](#) → [Recommend & optimise](#) → [Draft](#)

Value medium · effort medium · Template ready

SALES

Medium risk

Wear-part reorder reminders

Customers whose parts wear out on a cycle reminded before the season or the next rebuild, with last order's spec ready to re-quote.

[Analyse history](#) → [Follow up](#)

Value medium · effort low · Guide



Also applies, from other industries (2 of 2)

CUSTOMER SERVICE

Low risk

Warranty claims

Warranty claims checked against serial, dates and terms; approved, rejected with reason, or routed.

[Intake & extract](#) → [Validate](#) → [Route](#)

Value medium · effort medium · Guide

CUSTOMER SERVICE

Medium risk

Which product for my application?

Customers' questions answered from your catalog and past jobs: which flighting, material and wear option for grain, concrete, ethanol or food plants, with a person for anything new.

[Answer](#) → [Converse](#)

Value medium · effort medium · Guide

PURCHASING & SUPPLIERS

Low risk

Steel price & surcharge watch

Mill and service-centre prices watched; quotes and price lists flagged when steel moves enough to need a surcharge.

[Monitor & alert](#) → [Analyse history](#)

Value medium · effort low · Guide

PURCHASING & SUPPLIERS

Medium risk

Supplier invoice vs order

Each delivery invoice checked against what was ordered and delivered: short, wrong price, not ordered.

[Intake & extract](#) → [Validate](#) → [Follow up](#)

Value medium · effort low · Template ready

QUALITY

Medium risk

Supplier certificate validation

Certificates of conformance and PPAP documents checked against the part spec before goods are released.

[Intake & extract](#) → [Validate](#)

Value high · effort medium · Template ready · ISO 9001 / IATF 16949

